A6325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

November, 1984

Manufacturers shipped 21,928 mobile/manufactured homes to retail sales locations and permanent sites during November, 1984. This was down 7% from the 23,533 homes shipped in November, 1983.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.

For further information, call (703) 979-6620

MOBILE/MANUFACTURED HOME PRODUCTION

	EACH MONTH			CUMULATIVE FOR YEAR			
	1983	1984	% CHANGE		1983	1984	% CHANGE
JANUARY	18,109	19,981	+10%	JANUARY	18,109	19,981	+10%
FEBRUARY	19,683	22,158	+13%	JAN-FEB	37,792	42,139	+12%
MARCH	25,411	25,502	+0%	JAN-MAR	63,203	67,641	+7%
APRIL	25,128	25,793	+3%	JAN-APR	88,331	93,434	+6%
MAY	26,780	28,934	+8%	JAN-MAY	115,111	122,368	+6%
JUNE	29,536	27,743	-6%	JAN-JUNE	144,647	150,111	+4%
JULY	23,348	24,519	+5%	JAN-JULY	167,995	174,630	+4%
AUGUST	30,110	29,977	+0%	JAN-AUG	198,105	204,607	+3%
SEPTEMBER	28,044	24,346	-13%	JAN-SEPT	226,149	228,953	+1%
OCTOBER	26,839	27,652	+3%	JAN-OCT	252,988	256,605	+1%
NOVEMBER	23,505	21,821	-7%	JAN-NOV	276,493	278,426	+1%
DECEMBER	18,710			JAN-DEC	295,203		

ESTIMATED MOBILE/MANUFACTURED HOME SHIPMENTS*

	EACH MONTH			CUMULATIVE FOR YEAR			
	1983	1984	% CHANGE		1983	1984	% CHANGE
JANUARY	17,783	19,790	+11%	JANUARY	17,783	19,790	+11%
FEBRUARY	19,721	22,199	+13%	JAN-FEB	37,504	41,989	+12%
MARCH	25,580	25,585	+0%	JAN-MAR	63,084	67,574	+7%
APRIL	25,166	26,041	+3%	JAN-APR	88,250	93,615	+6%
MAY	26,951	28,943	+7%	JAN-MAY	115,201	122,558	+6%
JUNE	29,484	27,727	-6%	JAN-JUNE	144,685	150,285	+4%
JULY	23,454	24,510	+5%	JAN-JULY	168,139	174,795	+4%
AUGUST	29,945	29,846	+0%	JAN-AUG	198,084	204,641	+3%
SEPTEMBER	27,979	24,429	-13%	JAN-SEPT	226,063	229,070	+1%
OCTOBER	26,712	27,447	+3%	JAN-OCT	252,775	256,517	+1%
NOVEMBER	23,533	21,928	-7%	JAN-NOV	276,308	278,445	+1%
DECEMBER	18,771			JAN-DEC	295,079		

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1983	1984		1983	1984
JANUARY	5.2%	4.6%	JANUARY	937	926
FEBRUARY	4.6%	4.0%	FEBRUARY	899	885
MARCH	2.9%	3.1%	MARCH	730	802
APRIL	2.8%	2.1%	APRIL	692	554
MAY	1.9%	1.9%	MAY	521	545
JUNE	1.9%	2.0%	JUNE	573	561
JULY	2.0%	2.3%	JULY	467	570
AUGUST	2.1%	2.3%	AUGUST	632	701
SEPTEMBER	2.5%	2.5%	SEPTEMBER	697	618
OCTOBER	3.1%	3.0%	OCTOBER	824	823
NOVEMBER	3.4%	3.3%	NOVEMBER	796	716
DECEMBER	3.9%		DECEMBER	735	

MOBILE/MANUFACTURED HOME PRODUCTION

	NOVEMBER			YEAR-TO-DATE		
	1983	1984	% CHANGE	1983	1984	% CHANGE
NORTHEAST	1,024	864	-16%	12,448	13,719	+10%
CONNECTICUT	0	0	0%	0	0	0%
MAINE *	*	*	---	*	*	---
MASSACHUSETTS	0	0	0%	0	0	0%
NEW HAMPSHIRE *	*	*	---	*	*	---
NEW JERSEY	0	0	0%	0	0	0%
NEW YORK *	*	*	---	*	*	---
PENNSYLVANIA	1,024	864	-16%	12,448	13,719	+10%
RHODE ISLAND	0	0	0%	0	0	0%
VERMONT *	*	*	---	*	*	---
EAST NORTH CENTRAL	2,364	1,957	-17%	31,534	29,682	-6%
ILLINOIS *	*	*	---	*	*	---
INDIANA	1,882	1,627	-14%	24,718	23,225	-6%
MICHIGAN *	*	*	---	*	*	---
OHIO	258	185	-28%	3,131	3,378	+8%
WISCONSIN	224	145	-35%	3,685	3,079	-16%
WEST NORTH CENTRAL	1,077	842	-22%	14,615	12,406	-15%
IOWA *	*	*	---	*	*	---
KANSAS	525	367	-30%	7,128	5,102	-28%
MINNESOTA	190	131	-31%	2,656	2,660	+0%
MISSOURI	114	111	-3%	1,390	1,404	+1%
NEBRASKA	248	233	-6%	3,441	3,240	-6%
NORTH DAKOTA	0	0	0%	0	0	0%
SOUTH DAKOTA *	*	*	---	*	*	---
SOUTH ATLANTIC	8,513	8,449	-1%	89,977	98,339	+9%
DELAWARE	0	0	0%	0	0	0%
FLORIDA	2,280	1,915	-16%	22,590	21,550	-5%
GEORGIA	3,624	3,975	+10%	39,158	45,570	+16%
MARYLAND *	*	*	---	*	*	---
NORTH CAROLINA	2,133	2,272	+7%	23,268	26,383	+13%
SOUTH CAROLINA *	*	*	---	*	*	---
VIRGINIA	476	287	-40%	4,961	4,836	-3%
WEST VIRGINIA	0	0	0%	0	0	0%
SOUTH CENTRAL	7,174	7,000	-2%	89,154	87,582	-2%
ALABAMA	1,827	1,928	+6%	23,546	22,342	-5%
ARKANSAS	229	191	-17%	3,307	2,697	-18%
KENTUCKY *	*	*	---	*	*	---
LOUISIANA	249	119	-52%	3,407	2,857	-16%
MISSISSIPPI	569	538	-5%	7,647	8,304	+9%
OKLAHOMA	78	66	-15%	1,016	853	-16%
TENNESSEE	940	942	+0%	9,923	11,295	+14%
TEXAS	3,282	3,216	-2%	40,308	39,234	-3%

MOBILE/MANUFACTURED HOME PRODUCTION

	NOVEMBER 1983	NOVEMBER 1984	% CHANGE	YEAR-TO-DATE 1983	YEAR-TO-DATE 1984	% CHANGE
MOUNTAIN	1,101	840	-24%	12,399	11,406	-8%
ARIZONA	583	418	-28%	6,346	5,563	-12%
COLORADO	96	71	-26%	1,470	1,029	-30%
IDAHO	422	351	-17%	4,583	4,814	+5%
MONTANA *	*	*	---	*	*	---
NEVADA	0	0	0%	0	0	0%
NEW MEXICO	0	0	0%	0	0	0%
UTAH *	*	*	---	*	*	---
WYOMING *	*	*	---	*	*	---
PACIFIC	1,833	1,470	-20%	20,695	19,685	-5%
CALIFORNIA	1,157	935	-19%	12,580	11,960	-5%
OREGON	572	448	-22%	6,623	6,465	-2%
WASHINGTON	104	87	-16%	1,492	1,260	-16%
ALASKA *	*	*	---	*	*	---
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	419	399	-5%	5,671	5,607	-1%
TOTAL PRODUCTION	23,505	21,821	-7%	276,493	278,426	+1%

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

MOBILE/MANUFACTURED HOME SHIPMENTS

	NOVEMBER 1983	NOVEMBER 1984	% CHANGE	YEAR-TO-DATE 1983	YEAR-TO-DATE 1984	% CHANGE
NORTHEAST	1,259	1,146	-9%	16,071	17,629	+10%
CONNECTICUT	40	36	-10%	268	357	+33%
MAINE	84	83	-1%	1,198	1,384	+16%
MASSACHUSETTS	49	46	-6%	669	717	+7%
NEW HAMPSHIRE	111	89	-20%	986	1,176	+19%
NEW JERSEY	47	51	+9%	583	615	+5%
NEW YORK	380	397	+4%	5,321	6,390	+20%
PENNSYLVANIA	519	410	-21%	6,427	6,267	-2%
RHODE ISLAND	11	10	-9%	156	137	-12%
VERMONT	18	24	+33%	463	586	+27%

MOBILE/MANUFACTURED HOME SHIPMENTS

	NOVEMBER			YEAR-TO-DATE		
	1983	1984	% CHANGE	1983	1984	% CHANGE
EAST NORTH CENTRAL	1,661	1,532	-8%	21,307	21,629	+2%
ILLINOIS	317	225	-29%	3,689	3,214	-13%
INDIANA	391	357	-9%	4,773	4,862	+2%
MICHIGAN	417	473	+13%	4,757	6,015	+26%
OHIO	375	397	+6%	5,151	5,229	+2%
WISCONSIN	161	80	-50%	2,937	2,309	-21%
WEST NORTH CENTRAL	968	771	-20%	12,883	12,356	-4%
IOWA	86	49	-43%	1,102	898	-19%
KANSAS	194	158	-19%	2,794	2,206	-21%
MINNESOTA	154	104	-32%	1,916	1,879	-2%
MISSOURI	394	337	-14%	4,664	5,282	+13%
NEBRASKA	60	44	-27%	895	694	-22%
NORTH DAKOTA	41	34	-17%	755	602	-20%
SOUTH DAKOTA	39	45	+15%	757	795	+5%
SOUTH ATLANTIC	8,305	8,024	-3%	87,262	95,358	+9%
DELAWARE	154	115	-25%	2,050	2,144	+5%
FLORIDA	2,976	2,635	-11%	28,544	28,638	+0%
GEORGIA	1,295	1,551	+20%	14,632	16,670	+14%
MARYLAND	118	71	-40%	1,229	1,230	+0%
NORTH CAROLINA	1,917	1,876	-2%	20,245	23,295	+15%
SOUTH CAROLINA	1,089	1,190	+9%	11,379	14,127	+24%
VIRGINIA	501	416	-17%	5,940	6,216	+5%
WEST VIRGINIA	255	170	-33%	3,243	3,038	-6%
SOUTH CENTRAL	7,181	6,827	-5%	92,183	87,022	-6%
ALABAMA	760	995	+31%	9,141	10,579	+16%
ARKANSAS	431	458	+6%	5,210	6,010	+15%
KENTUCKY	461	439	-5%	4,985	5,500	+10%
LOUISIANA	898	673	-25%	12,917	10,915	-15%
MISSISSIPPI	454	401	-12%	5,982	6,104	+2%
OKLAHOMA	614	431	-30%	8,670	6,037	-30%
TENNESSEE	499	574	+15%	5,710	6,483	+14%
TEXAS	3,064	2,856	-7%	39,568	35,394	-11%
MOUNTAIN	1,625	1,360	-16%	19,520	18,167	-7%
ARIZONA	677	502	-26%	6,590	6,280	-5%
COLORADO	130	126	-3%	2,004	1,562	-22%
IDAHO	146	95	-35%	1,687	1,683	+0%
MONTANA	113	69	-39%	1,395	1,195	-14%
NEVADA	122	83	-32%	1,734	1,465	-16%
NEW MEXICO	303	383	+26%	4,253	4,488	+6%
UTAH	86	64	-26%	1,232	969	-21%
WYOMING	48	38	-21%	625	525	-16%
PACIFIC	1,667	1,432	-14%	18,520	18,285	-1%
CALIFORNIA	935	797	-15%	10,272	9,825	-4%
OREGON	220	183	-17%	2,487	2,731	+10%
WASHINGTON	512	452	-12%	5,761	5,729	-1%

MOBILE/MANUFACTURED HOME SHIPMENTS

	NOVEMBER			YEAR-TO-DATE		
	1983	1984	% CHANGE	1983	1984	% CHANGE
ALASKA	43	13	-70%	445	279	-37%
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	824	823		7,583	7,720	
GOVT. EXPORT	0	0		534	0	
TOTAL SHIPMENTS	23,533	21,928	-7%	276,308	278,445	+1%

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY--BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

YEAR-TO-DATE 1984 PRODUCT MIX

	JAN-NOV SHIPMENTS			JAN-NOV PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	14,459	3,170	17,629	11,111	2,608	13,719
	82%	18%	100%	81%	19%	100%
CONNECTICUT	263	94	357	0	0	0
MAINE *	1,331	53	1,384	*	*	*
MASSACHUSETTS	449	268	717	0	0	0
NEW HAMPSHIRE *	986	190	1,176	*	*	*
NEW JERSEY	349	266	615	0	0	0
NEW YORK *	5,175	1,215	6,390	*	*	*
PENNSYLVANIA	5,238	1,029	6,267	11,111	2,608	13,719
RHODE ISLAND	118	19	137	0	0	0
VERMONT *	550	36	586	*	*	*
EAST NORTH CENTRAL	16,958	4,671	21,629	23,560	6,122	29,682
	78%	22%	100%	79%	21%	100%
ILLINOIS *	2,480	734	3,214	*	*	*
INDIANA	3,798	1,064	4,862	17,828	5,397	23,225
MICHIGAN *	4,442	1,573	6,015	*	*	*
OHIO	4,132	1,097	5,229	2,921	457	3,378
WISCONSIN	2,106	203	2,309	2,811	268	3,079

YEAR-TO-DATE
1984 PRODUCT MIX

	JAN-NOV SHIPMENTS			JAN-NOV PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	10,091	2,265	12,356	9,805	2,601	12,406
	82%	18%	100%	79%	21%	100%
IOWA *	764	134	898	*	*	*
KANSAS	1,642	564	2,206	4,293	809	5,102
MINNESOTA	1,606	273	1,879	2,196	464	2,660
MISSOURI	4,475	807	5,282	928	476	1,404
NEBRASKA	517	177	694	2,388	852	3,240
NORTH DAKOTA	454	148	602	0	0	0
SOUTH DAKOTA *	633	162	795	*	*	*
SOUTH ATLANTIC	61,136	34,222	95,358	62,225	36,114	98,339
	64%	36%	100%	63%	37%	100%
DELAWARE	1,744	400	2,144	0	0	0
FLORIDA	12,923	15,715	28,638	8,825	12,725	21,550
GEORGIA	9,987	6,683	16,670	27,949	17,621	45,570
MARYLAND *	1,001	229	1,230	*	*	*
NORTH CAROLINA	17,905	5,390	23,295	20,820	5,563	26,383
SOUTH CAROLINA *	10,063	4,064	14,127	*	*	*
VIRGINIA	5,115	1,101	6,216	4,631	205	4,836
WEST VIRGINIA	2,398	640	3,038	0	0	0
SOUTH CENTRAL	73,117	13,905	87,022	74,965	12,617	87,582
	84%	16%	100%	86%	14%	100%
ALABAMA	8,565	2,014	10,579	20,118	2,224	22,342
ARKANSAS	5,096	914	6,010	2,293	404	2,697
KENTUCKY *	4,499	1,001	5,500	*	*	*
LOUISIANA	10,186	729	10,915	2,639	218	2,857
MISSISSIPPI	5,425	679	6,104	8,206	98	8,304
OKLAHOMA	5,039	998	6,037	657	196	853
TENNESSEE	5,116	1,367	6,483	8,982	2,313	11,295
TEXAS	29,191	6,203	35,394	32,070	7,164	39,234
MOUNTAIN	10,441	7,726	18,167	5,886	5,520	11,406
	57%	43%	100%	52%	48%	100%
ARIZONA	3,242	3,038	6,280	3,076	2,487	5,563
COLORADO	900	662	1,562	479	550	1,029
IDAHO	768	915	1,683	2,331	2,483	4,814
MONTANA *	741	454	1,195	*	*	*
NEVADA	503	962	1,465	0	0	0
NEW MEXICO	3,473	1,015	4,488	0	0	0
UTAH *	530	439	969	*	*	*
WYOMING *	284	241	525	*	*	*
PACIFIC	5,046	13,239	18,285	5,394	14,291	19,685
	28%	72%	100%	27%	73%	100%
CALIFORNIA	2,236	7,589	9,825	2,922	9,038	11,960
OREGON	816	1,915	2,731	2,095	4,370	6,465
WASHINGTON	1,994	3,735	5,729	377	883	1,260

YEAR-TO-DATE
1984 PRODUCT MIX

	JAN-NOV SHIPMENTS			JAN-NOV PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA *	121	158	279	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB TOTAL U.S.	191,369 71%	79,356 29%	270,725 100%	192,946 71%	79,873 29%	272,819 100%
GOVT. & EXPORT	0	0	0			
CUMULATIVE BEGINNING INVENTORY	5,737	1,983	7,720			
OTHER (CANADA)				0	0	0
STATES WITH*				4,119	1,488	5,607
TOTAL	197,106 71%	81,339 29%	278,445 100%	197,065 71%	81,361 29%	278,426 100%

NOTE: FINAL 1983 PRODUCT MIX FOR TOTAL U.S. WAS 27% AND 73% FOR MULTI SECTION AND SINGLE-SECTION HOMES RESPECTIVELY

SHIPMENTS OF MOBILE/MANUFACTURED HOMES BY STATE
RANKED FROM HIGHEST TO LOWEST
NOVEMBER 1984

STATE	TOTAL SHIP-MENTS	% OF TOTAL	RANK	SINGLE SECTN SHPMNTS	% OF TOTAL	RANK	MULTI SECTN SHPMNTS	% OF TOTAL	RANK
TEXAS	2,856	13.5%	1	2,327	16.1%	1	529	8.0%	4
FLORIDA	2,635	12.5%	2	1,131	7.8%	3	1,504	22.7%	1
NORTH CAROLINA	1,876	8.9%	3	1,413	9.8%	2	463	7.0%	5
GEORGIA	1,551	7.3%	4	897	6.2%	4	654	9.9%	2
SOUTH CAROLINA	1,190	5.6%	5	841	5.8%	5	349	5.3%	6
ALABAMA	995	4.7%	6	803	5.5%	6	192	2.9%	9
CALIFORNIA	797	3.8%	7	157	1.1%	23	640	9.7%	3
LOUISIANA	673	3.2%	8	632	4.4%	7	41	0.6%	29
TENNESSEE	574	2.7%	9	446	3.1%	8	128	1.9%	12
ARIZONA	502	2.4%	10	249	1.7%	21	253	3.8%	8
MICHIGAN	473	2.2%	11	343	2.4%	14	130	2.0%	11
ARKANSAS	458	2.2%	12	393	2.7%	9	65	1.0%	18
WASHINGTON	452	2.1%	13	152	1.0%	24	300	4.5%	7
KENTUCKY	439	2.1%	14	354	2.4%	12	85	1.3%	14
OKLAHOMA	431	2.0%	15	373	2.6%	10	58	0.9%	22
VIRGINIA	416	2.0%	16	346	2.4%	13	70	1.1%	17
PENNSYLVANIA	410	1.9%	17	339	2.3%	15	71	1.1%	16
MISSISSIPPI	401	1.9%	18	358	2.5%	11	43	0.6%	27
NEW YORK	397	1.9%	19	309	2.1%	18	88	1.3%	13
OHIO	397	1.9%	20	334	2.3%	16	63	1.0%	20
NEW MEXICO	383	1.8%	21	319	2.2%	17	64	1.0%	19
INDIANA	357	1.7%	22	281	1.9%	20	76	1.1%	15
MISSOURI	337	1.6%	23	291	2.0%	19	46	0.7%	26
ILLINOIS	225	1.1%	24	184	1.3%	22	41	0.6%	28
OREGON	183	0.9%	25	52	0.4%	34	131	2.0%	10
WEST VIRGINIA	170	0.8%	26	133	0.9%	25	37	0.6%	30
KANSAS	158	0.7%	27	109	0.8%	26	49	0.7%	25
COLORADO	126	0.6%	28	67	0.5%	31	59	0.9%	21
DELAWARE	115	0.5%	29	90	0.6%	27	25	0.4%	34
MINNESOTA	104	0.5%	30	88	0.6%	28	16	0.2%	39
IDAHO	95	0.5%	31	40	0.3%	37	55	0.8%	23
NEW HAMPSHIRE	89	0.4%	32	61	0.4%	32	28	0.4%	32
MAINE	83	0.4%	33	80	0.6%	29	3	0.0%	47
NEVADA	83	0.4%	34	30	0.2%	40	53	0.8%	24
WISCONSIN	80	0.4%	35	75	0.5%	30	5	0.1%	46
MARYLAND	71	0.3%	36	54	0.4%	33	17	0.3%	38
MONTANA	69	0.3%	37	47	0.3%	35	22	0.3%	36
UTAH	64	0.3%	38	29	0.2%	41	35	0.5%	31
NEW JERSEY	51	0.2%	39	25	0.2%	43	26	0.4%	33
IOWA	49	0.2%	40	42	0.3%	36	7	0.1%	45
MASSACHUSETTS	46	0.2%	41	23	0.2%	44	23	0.3%	35
SOUTH DAKOTA	45	0.2%	42	37	0.3%	38	8	0.1%	44
NEBRASKA	44	0.2%	43	31	0.2%	39	13	0.2%	40
WYOMING	38	0.2%	44	17	0.1%	47	21	0.3%	37
CONNECTICUT	36	0.2%	45	28	0.2%	42	8	0.1%	43
NORTH DAKOTA	34	0.2%	46	23	0.2%	45	11	0.2%	41
VERMONT	24	0.1%	47	22	0.2%	46	2	0.0%	48
ALASKA	13	0.1%	48	3	0.0%	49	10	0.2%	42
RHODE ISLAND	10	0.0%	49	9	0.1%	48	1	0.0%	49
	21,105	100.0%		14,487	100.0%		6,618	100.0%	

DOES NOT INCLUDE DESTINATION PENDING (BEGINNING INVENTORY)
PERCENTAGES MAY NOT ADD TO 100% BECAUSE OF ROUNDING

A6325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

December, 1984

Manufacturers shipped 16,548 mobile/manufactured homes to retail sales locations and permanent sites during December, 1984. This was down 12% from the 18,771 homes shipped in December, 1983.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.

For further information, call (703) 979-6620

MOBILE/MANUFACTURED HOME PRODUCTION

	EACH MONTH 1983	1984	% CHANGE		CUMULATIVE FOR YEAR 1983	1984	% CHANGE
JANUARY	18,109	19,981	+10%	JANUARY	18,109	19,981	+10%
FEBRUARY	19,683	22,158	+13%	JAN-FEB	37,792	42,139	+12%
MARCH	25,411	25,502	+0%	JAN-MAR	63,203	67,641	+7%
APRIL	25,128	25,793	+3%	JAN-APR	88,331	93,434	+6%
MAY	26,780	28,934	+8%	JAN-MAY	115,111	122,368	+6%
JUNE	29,536	27,743	-6%	JAN-JUNE	144,647	150,111	+4%
JULY	23,348	24,519	+5%	JAN-JULY	167,995	174,630	+4%
AUGUST	30,110	29,977	+0%	JAN-AUG	198,105	204,607	+3%
SEPTEMBER	28,044	24,346	-13%	JAN-SEPT	226,149	228,953	+1%
OCTOBER	26,839	27,652	+3%	JAN-OCT	252,988	256,605	+1%
NOVEMBER	23,505	21,821	-7%	JAN-NOV	276,493	278,426	+1%
DECEMBER	18,710	16,587	-11%	JAN-DEC	295,203	295,013	+0%

ESTIMATED MOBILE/MANUFACTURED HOME SHIPMENTS*

	EACH MONTH 1983	1984	% CHANGE		CUMULATIVE FOR YEAR 1983	1984	% CHANGE
JANUARY	17,783	19,790	+11%	JANUARY	17,783	19,790	+11%
FEBRUARY	19,721	22,199	+13%	JAN-FEB	37,504	41,989	+12%
MARCH	25,580	25,585	+0%	JAN-MAR	63,084	67,574	+7%
APRIL	25,166	26,041	+3%	JAN-APR	88,250	93,615	+6%
MAY	26,951	28,943	+7%	JAN-MAY	115,201	122,558	+6%
JUNE	29,484	27,727	-6%	JAN-JUNE	144,685	150,285	+4%
JULY	23,454	24,510	+5%	JAN-JULY	168,139	174,795	+4%
AUGUST	29,945	29,846	+0%	JAN-AUG	198,084	204,641	+3%
SEPTEMBER	27,979	24,429	-13%	JAN-SEPT	226,063	229,070	+1%
OCTOBER	26,712	27,447	+3%	JAN-OCT	252,775	256,517	+1%
NOVEMBER	23,533	21,928	-7%	JAN-NOV	276,308	278,445	+1%
DECEMBER	18,771	16,548	-12%	JAN-DEC	295,079	294,993	+0%

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION 1983	1984		HOMES IN INVENTORY 1983	1984
JANUARY	5.2%	4.6%	JANUARY	937	926
FEBRUARY	4.6%	4.0%	FEBRUARY	899	885
MARCH	2.9%	3.1%	MARCH	730	802
APRIL	2.8%	2.1%	APRIL	692	554
MAY	1.9%	1.9%	MAY	521	545
JUNE	1.9%	2.0%	JUNE	573	561
JULY	2.0%	2.3%	JULY	467	570
AUGUST	2.1%	2.3%	AUGUST	632	701
SEPTEMBER	2.5%	2.5%	SEPTEMBER	697	618
OCTOBER	3.1%	3.0%	OCTOBER	824	823
NOVEMBER	3.4%	3.3%	NOVEMBER	796	716
DECEMBER	3.9%	4.6%	DECEMBER	735	755

MOBILE/MANUFACTURED HOME PRODUCTION

	DECEMBER			YEAR-TO-DATE		
	1983	1984	% CHANGE	1983	1984	% CHANGE
NORTHEAST	773	677	-12%	13,221	14,396	+9%
CONNECTICUT	0	0	0%	0	0	0%
MAINE *	*	*	---	*	*	---
MASSACHUSETTS	0	0	0%	0	0	0%
NEW HAMPSHIRE *	*	*	---	*	*	---
NEW JERSEY	0	0	0%	0	0	0%
NEW YORK *	*	*	---	*	*	---
PENNSYLVANIA	773	677	-12%	13,221	14,396	+9%
RHODE ISLAND	0	0	0%	0	0	0%
VERMONT *	*	*	---	*	*	---
EAST NORTH CENTRAL	1,624	1,398	-14%	33,158	31,080	-6%
ILLINOIS *	*	*	---	*	*	---
INDIANA	1,347	1,145	-15%	26,065	24,370	-7%
MICHIGAN *	*	*	---	*	*	---
OHIO	131	126	-4%	3,262	3,504	+7%
WISCONSIN	146	127	-13%	3,831	3,206	-16%
WEST NORTH CENTRAL	779	623	-20%	15,394	13,029	-15%
IOWA *	*	*	---	*	*	---
KANSAS	336	288	-14%	7,464	5,390	-28%
MINNESOTA	137	95	-31%	2,793	2,755	-1%
MISSOURI	70	97	+39%	1,460	1,501	+3%
NEBRASKA	236	143	-39%	3,677	3,383	-8%
NORTH DAKOTA	0	0	0%	0	0	0%
SOUTH DAKOTA *	*	*	---	*	*	---
SOUTH ATLANTIC	7,549	6,743	-11%	97,526	105,082	+8%
DELAWARE	0	0	0%	0	0	0%
FLORIDA	2,209	1,610	-27%	24,799	23,160	-7%
GEORGIA	3,140	3,090	-2%	42,298	48,660	+15%
MARYLAND *	*	*	---	*	*	---
NORTH CAROLINA	1,850	1,814	-2%	25,118	28,197	+12%
SOUTH CAROLINA *	*	*	---	*	*	---
VIRGINIA	350	229	-35%	5,311	5,065	-5%
WEST VIRGINIA	0	0	0%	0	0	0%
SOUTH CENTRAL	5,256	5,129	-2%	94,410	92,711	-2%
ALABAMA	1,272	1,281	+1%	24,818	23,623	-5%
ARKANSAS	158	157	-1%	3,465	2,854	-18%
KENTUCKY *	*	*	---	*	*	---
LOUISIANA	179	82	-54%	3,586	2,939	-18%
MISSISSIPPI	460	457	-1%	8,107	8,761	+8%
OKLAHOMA	34	43	+26%	1,050	896	-15%
TENNESSEE	621	716	+15%	10,544	12,011	+14%
TEXAS	2,532	2,393	-5%	42,840	41,627	-3%

MOBILE/MANUFACTURED HOME PRODUCTION

	DECEMBER			YEAR-TO-DATE		
	1983	1984	% CHANGE	1983	1984	% CHANGE
MOUNTAIN	869	639	-26%	13,268	12,045	-9%
ARIZONA	469	374	-20%	6,815	5,937	-13%
COLORADO	70	46	-34%	1,540	1,075	-30%
IDAHO	330	219	-34%	4,913	5,033	+2%
MONTANA *	*	*	---	*	*	---
NEVADA	0	0	0%	0	0	0%
NEW MEXICO	0	0	0%	0	0	0%
UTAH *	*	*	---	*	*	---
WYOMING *	*	*	---	*	*	---
PACIFIC	1,553	1,130	-27%	22,248	20,815	-6%
CALIFORNIA	1,018	723	-29%	13,598	12,683	-7%
OREGON	456	353	-23%	7,079	6,818	-4%
WASHINGTON	79	54	-32%	1,571	1,314	-16%
ALASKA *	*	*	---	*	*	---
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	307	248	-19%	5,978	5,855	-2%
TOTAL PRODUCTION	18,710	16,587	-11%	295,203	295,013	+0%

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

MOBILE/MANUFACTURED HOME SHIPMENTS

	DECEMBER			YEAR-TO-DATE		
	1983	1984	% CHANGE	1983	1984	% CHANGE
NORTHEAST	859	754	-12%	16,930	18,383	+9%
CONNECTICUT	22	16	-27%	290	373	+29%
MAINE	73	60	-18%	1,271	1,444	+14%
MASSACHUSETTS	47	53	+13%	716	770	+8%
NEW HAMPSHIRE	62	54	-13%	1,048	1,230	+17%
NEW JERSEY	51	47	-8%	634	662	+4%
NEW YORK	251	246	-2%	5,572	6,636	+19%
PENNSYLVANIA	336	256	-24%	6,763	6,523	-4%
RHODE ISLAND	7	10	+43%	163	147	-10%
VERMONT	10	12	+20%	473	598	+26%

MOBILE/MANUFACTURED HOME SHIPMENTS

	DECEMBER			YEAR-TO-DATE		
	1983	1984	% CHANGE	1983	1984	% CHANGE
EAST NORTH CENTRAL	1,002	1,032	+3%	22,309	22,661	+2%
ILLINOIS	186	143	-23%	3,875	3,357	-13%
INDIANA	220	258	+17%	4,993	5,120	+3%
MICHIGAN	271	331	+22%	5,028	6,346	+26%
OHIO	200	215	+8%	5,351	5,444	+2%
WISCONSIN	125	85	-32%	3,062	2,394	-22%
WEST NORTH CENTRAL	773	597	-23%	13,656	12,953	-5%
IOWA	246	46	-81%	1,348	944	-30%
KANSAS	129	119	-8%	2,923	2,325	-20%
MINNESOTA	86	65	-24%	2,002	1,944	-3%
MISSOURI	214	297	+39%	4,878	5,579	+14%
NEBRASKA	27	23	-15%	922	717	-22%
NORTH DAKOTA	28	19	-32%	783	621	-21%
SOUTH DAKOTA	43	28	-35%	800	823	+3%
SOUTH ATLANTIC	7,218	6,464	-10%	94,480	101,822	+8%
DELAWARE	160	143	-11%	2,210	2,287	+3%
FLORIDA	2,810	2,352	-16%	31,354	30,990	-1%
GEORGIA	1,068	1,209	+13%	15,700	17,879	+14%
MARYLAND	78	60	-23%	1,307	1,290	-1%
NORTH CAROLINA	1,551	1,342	-13%	21,796	24,637	+13%
SOUTH CAROLINA	965	947	-2%	12,344	15,074	+22%
VIRGINIA	415	299	-28%	6,355	6,515	+3%
WEST VIRGINIA	171	112	-35%	3,414	3,150	-8%
SOUTH CENTRAL	5,353	4,884	-9%	97,536	91,906	-6%
ALABAMA	696	739	+6%	9,837	11,318	+15%
ARKANSAS	315	285	-10%	5,525	6,295	+14%
KENTUCKY	237	250	+5%	5,222	5,750	+10%
LOUISIANA	694	517	-26%	13,611	11,432	-16%
MISSISSIPPI	340	300	-12%	6,322	6,404	+1%
OKLAHOMA	392	374	-5%	9,062	6,411	-29%
TENNESSEE	343	351	+2%	6,053	6,834	+13%
TEXAS	2,336	2,068	-11%	41,904	37,462	-11%
MOUNTAIN	1,370	1,059	-23%	20,890	19,226	-8%
ARIZONA	560	414	-26%	7,150	6,694	-6%
COLORADO	90	72	-20%	2,094	1,634	-22%
IDAHO	106	64	-40%	1,793	1,747	-3%
MONTANA	75	56	-25%	1,470	1,251	-15%
NEVADA	119	67	-44%	1,853	1,532	-17%
NEW MEXICO	292	292	+0%	4,545	4,780	+5%
UTAH	94	56	-40%	1,326	1,025	-23%
WYOMING	34	38	+12%	659	563	-15%
PACIFIC	1,394	1,034	-26%	19,914	19,319	-3%
CALIFORNIA	791	600	-24%	11,063	10,425	-6%
OREGON	211	149	-29%	2,698	2,880	+7%
WASHINGTON	392	285	-27%	6,153	6,014	-2%

MOBILE/MANUFACTURED HOME SHIPMENTS

	DECEMBER 1983	DECEMBER 1984	% CHANGE	YEAR-TO-DATE 1983	YEAR-TO-DATE 1984	% CHANGE
ALASKA	6	7	+17%	451	286	-37%
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	796	716		8,379	8,436	
GOVT. EXPORT	0	1		534	1	
TOTAL SHIPMENTS	18,771	16,548	-12%	295,079	294,993	+0%

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY--BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

YEAR-TO-DATE 1984 PRODUCT MIX

	JAN-DEC SHIPMENTS SINGLE-SECTION	JAN-DEC SHIPMENTS MULTI-SECTION	JAN-DEC SHIPMENTS TOTAL SHIPMENTS	JAN-DEC PRODUCTION SINGLE-SECTION	JAN-DEC PRODUCTION MULTI-SECTION	JAN-DEC PRODUCTION TOTAL PRODUCTION
NORTHEAST	15,067	3,316	18,383	11,655	2,741	14,396
	82%	18%	100%	81%	19%	100%
CONNECTICUT	278	95	373	0	0	0
MAINE *	1,387	57	1,444	*	*	*
MASSACHUSETTS	482	288	770	0	0	0
NEW HAMPSHIRE *	1,033	197	1,230	*	*	*
NEW JERSEY	373	289	662	0	0	0
NEW YORK *	5,379	1,257	6,636	*	*	*
PENNSYLVANIA	5,447	1,076	6,523	11,655	2,741	14,396
RHODE ISLAND	128	19	147	0	0	0
VERMONT *	560	38	598	*	*	*
EAST NORTH CENTRAL	17,746	4,915	22,661	24,638	6,442	31,080
	78%	22%	100%	79%	21%	100%
ILLINOIS *	2,581	776	3,357	*	*	*
INDIANA	4,002	1,118	5,120	18,688	5,682	24,370
MICHIGAN *	4,671	1,675	6,346	*	*	*
OHIO	4,306	1,138	5,444	3,028	476	3,504
WISCONSIN	2,186	208	2,394	2,922	284	3,206

YEAR-TO-DATE
1984 PRODUCT MIX

	JAN-DEC SHIPMENTS			JAN-DEC PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	10,578	2,375	12,953	10,296	2,733	13,029
	82%	18%	100%	79%	21%	100%
IOWA *	802	142	944	*	*	*
KANSAS	1,734	591	2,325	4,538	852	5,390
MINNESOTA	1,661	283	1,944	2,275	480	2,755
MISSOURI	4,728	851	5,579	998	503	1,501
NEBRASKA	532	185	717	2,485	898	3,383
NORTH DAKOTA	470	151	621	0	0	0
SOUTH DAKOTA *	651	172	823	*	*	*
SOUTH ATLANTIC	64,932	36,890	101,822	66,154	38,928	105,082
	64%	36%	100%	63%	37%	100%
DELAWARE	1,857	430	2,287	0	0	0
FLORIDA	13,890	17,100	30,990	9,422	13,738	23,160
GEORGIA	10,683	7,196	17,879	29,640	19,020	48,660
MARYLAND *	1,051	239	1,290	*	*	*
NORTH CAROLINA	18,911	5,726	24,637	22,245	5,952	28,197
SOUTH CAROLINA *	10,701	4,373	15,074	*	*	*
VIRGINIA	5,356	1,159	6,515	4,847	218	5,065
WEST VIRGINIA	2,483	667	3,150	0	0	0
SOUTH CENTRAL	77,121	14,785	91,906	79,284	13,427	92,711
	84%	16%	100%	86%	14%	100%
ALABAMA	9,164	2,154	11 318	21,291	2,332	23,623
ARKANSAS	5,351	944	6,295	2,431	423	2,854
KENTUCKY *	4,690	1,060	5,750	*	*	*
LOUISIANA	10,660	772	11,432	2,711	228	2,939
MISSISSIPPI	5,687	717	6,404	8,662	99	8,761
OKLAHOMA	5,374	1,037	6,411	695	201	896
TENNESSEE	5,378	1,456	6,834	9,546	2,465	12,011
TEXAS	30,817	6,645	37,462	33,948	7,679	41,627
MOUNTAIN	11,058	8,168	19,226	6,207	5,838	12,045
	58%	42%	100%	52%	48%	100%
ARIZONA	3,463	3,231	6,694	3,285	2,652	5,937
COLORADO	941	693	1,634	497	578	1,075
IDAHO	796	951	1,747	2,425	2,608	5,033
MONTANA *	774	477	1,251	*	*	*
NEVADA	522	1,010	1,532	0	0	0
NEW MEXICO	3,698	1,082	4,780	0	0	0
UTAH *	560	465	1,025	*	*	*
WYOMING *	304	259	563	*	*	*
PACIFIC	5,299	14,020	19,319	5,682	15,133	20,815
	27%	73%	100%	27%	73%	100%
CALIFORNIA	2,342	8,083	10,425	3,080	9,603	12,683
OREGON	865	2,015	2,880	2,206	4,612	6,818
WASHINGTON	2,092	3,922	6,014	396	918	1,314

YEAR-TO-DATE
1984 PRODUCT MIX

	JAN-DEC SHIPMENTS			JAN-DEC PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA *	123	163	286	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB TOTAL U.S.	201,924 70%	84,632 30%	286,556 100%	203,916 71%	85,242 29%	289,158 100%
GOVT. & EXPORT	1	0	1			
CUMULATIVE BEGINNING INVENTORY	6,301	2,135	8,436			
OTHER (CANADA)				0	0	0
STATES WITH*				4,295	1,560	5,855
TOTAL	208,226 71%	86,767 29%	294,993 100%	208,211 71%	86,802 29%	295,013 100%

NOTE: FINAL 1983 PRODUCT MIX FOR TOTAL U.S. WAS 27% AND 73% FOR MULTI SECTION AND SINGLE-SECTION HOMES RESPECTIVELY

SHIPMENTS OF MOBILE/MANUFACTURED HOMES BY STATE
RANKED FROM HIGHEST TO LOWEST
DECEMBER 1984

STATE	TOTAL SHIP-MENTS	% OF TOTAL	RANK	SINGLE SECTN SHPMNTS	% OF TOTAL	RANK	MULTI SECTN SHPMNTS	% OF TOTAL	RANK
FLORIDA	2,352	14.9%	1	967	9.2%	3	1,385	26.3%	1
TEXAS	2,068	13.1%	2	1,626	15.4%	1	442	8.4%	4
NORTH CAROLINA	1,342	8.5%	3	1,006	9.5%	2	336	6.4%	5
GEORGIA	1,209	7.6%	4	696	6.6%	4	513	9.7%	2
SOUTH CAROLINA	947	6.0%	5	638	6.0%	5	309	5.9%	6
ALABAMA	739	4.7%	6	599	5.7%	6	140	2.7%	9
CALIFORNIA	600	3.8%	7	106	1.0%	23	494	9.4%	3
LOUISIANA	517	3.3%	8	474	4.5%	7	43	0.8%	20
ARIZONA	414	2.6%	9	221	2.1%	16	193	3.7%	7
OKLAHOMA	374	2.4%	10	335	3.2%	8	39	0.7%	24
TENNESSEE	351	2.2%	11	262	2.5%	10	89	1.7%	12
MICHIGAN	331	2.1%	12	229	2.2%	14	102	1.9%	10
MISSISSIPPI	300	1.9%	13	262	2.5%	9	38	0.7%	25
VIRGINIA	299	1.9%	14	241	2.3%	13	58	1.1%	15
MISSOURI	297	1.9%	15	253	2.4%	12	44	0.8%	19
NEW MEXICO	292	1.8%	16	225	2.1%	15	67	1.3%	13
ARKANSAS	285	1.8%	17	255	2.4%	11	30	0.6%	28
WASHINGTON	285	1.8%	18	98	0.9%	25	187	3.5%	8
INDIANA	258	1.6%	19	204	1.9%	18	54	1.0%	16
PENNSYLVANIA	256	1.6%	20	209	2.0%	17	47	0.9%	18
KENTUCKY	250	1.6%	21	191	1.8%	20	59	1.1%	14
NEW YORK	246	1.6%	22	204	1.9%	19	42	0.8%	22
OHIO	215	1.4%	23	174	1.6%	21	41	0.8%	23
OREGON	149	0.9%	24	49	0.5%	32	100	1.9%	11
DELAWARE	143	0.9%	25	113	1.1%	22	30	0.6%	29
ILLINOIS	143	0.9%	26	101	1.0%	24	42	0.8%	21
KANSAS	119	0.8%	27	92	0.9%	26	27	0.5%	30
WEST VIRGINIA	112	0.7%	28	85	0.8%	27	27	0.5%	31
WISCONSIN	85	0.5%	29	80	0.8%	28	5	0.1%	44
COLORADO	72	0.5%	30	41	0.4%	34	31	0.6%	27
NEVADA	67	0.4%	31	19	0.2%	42	48	0.9%	17
MINNESOTA	65	0.4%	32	55	0.5%	30	10	0.2%	38
IDAHO	64	0.4%	33	28	0.3%	39	36	0.7%	26
MAINE	60	0.4%	34	56	0.5%	29	4	0.1%	45
MARYLAND	60	0.4%	35	50	0.5%	31	10	0.2%	37
MONTANA	56	0.4%	36	33	0.3%	37	23	0.4%	33
UTAH	56	0.4%	37	30	0.3%	38	26	0.5%	32
NEW HAMPSHIRE	54	0.3%	38	47	0.4%	33	7	0.1%	42
MASSACHUSETTS	53	0.3%	39	33	0.3%	36	20	0.4%	35
NEW JERSEY	47	0.3%	40	24	0.2%	40	23	0.4%	34
IOWA	46	0.3%	41	38	0.4%	35	8	0.2%	40
WYOMING	38	0.2%	42	20	0.2%	41	18	0.3%	36
SOUTH DAKOTA	28	0.2%	43	18	0.2%	43	10	0.2%	39
NEBRASKA	23	0.1%	44	15	0.1%	46	8	0.2%	41
NORTH DAKOTA	19	0.1%	45	16	0.2%	44	3	0.1%	46
CONNECTICUT	16	0.1%	46	15	0.1%	45	1	0.0%	48
VERMONT	12	0.1%	47	10	0.1%	48	2	0.0%	47
RHODE ISLAND	10	0.1%	48	10	0.1%	47	0	0.0%	49
ALASKA	7	0.0%	49	2	0.0%	49	5	0.1%	43
	15,831	100.0%		10,555	100.0%		5,276	100.0%	

DOES NOT INCLUDE DESTINATION PENDING (BEGINNING INVENTORY)
PERCENTAGES MAY NOT ADD TO 100% BECAUSE OF ROUNDING

MANUFACTURED HOUSING INSTITUTE
1745 Jefferson Davis Highway
Suite #511
Arlington, VA 22202

DECEMBER, 1984